

Mercer Island

ANNUAL MARKET REPORT



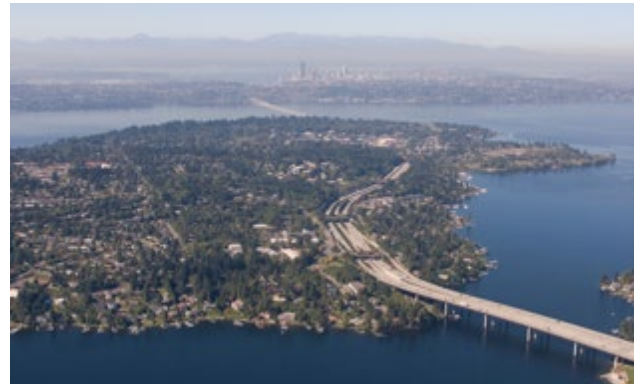
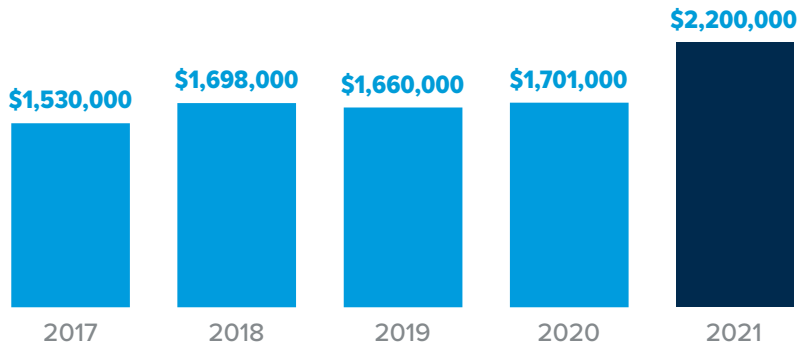
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a review of single family residential
real estate activity in 2021

WINDERMERE REAL ESTATE / MERCER ISLAND


Windermere
REAL ESTATE

MEDIAN SALE PRICE

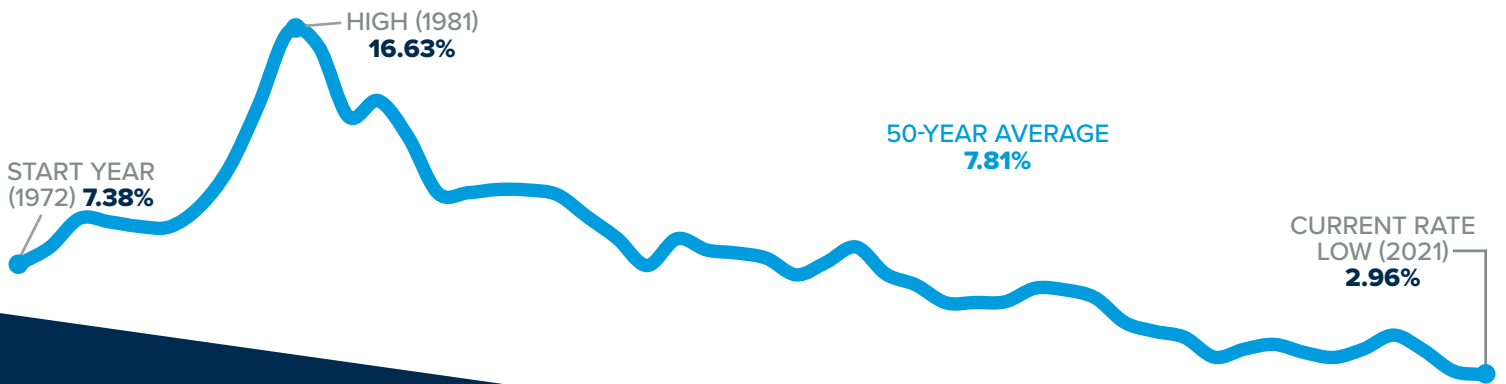


NEIGHBORHOOD SNAPSHOT

neighborhood	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price
Northend	51	\$856	86%	84%	\$2,400,000
First Hill	31	\$773	90%	84%	\$2,005,000
East Seattle	16	\$658	94%	94%	\$1,605,000
Westside	49	\$977	73%	67%	\$2,980,000
Mercerdale	24	\$761	88%	88%	\$1,774,000
Mercerwood	18	\$699	94%	94%	\$2,042,500
Mid-Island	69	\$695	88%	88%	\$2,025,000
Eastside	43	\$774	65%	70%	\$2,500,000
MI Estates	4	\$635	75%	75%	\$1,692,750
The Lakes	0	-	-	-	-
Southend	62	\$690	77%	81%	\$2,000,000
ALL ISLAND	368 ↑10%	\$780 ↑23%	82%	81%	\$2,200,000 ↑29%

Percent changes are year-over-year

HISTORICAL INTEREST RATES



Mercer Island

WINDERMERE MERCER ISLAND
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mercer
island sale
prices rose

29%

YEAR-OVER-YEAR

to a median of
\$2,200,000

82% OF HOMES
SOLD AT OR ABOVE
THEIR LIST PRICE

THERE WERE

381

new listings,
down 1%
from 2020

the average
house
sold
for

\$780
PER SQ. FOOT

23%
year-
over-year

2021 YEAR IN REVIEW

Fewer than two dozen homes for sale on the Island at any given time in 2021 led to a continued ultra-competitive market. Waterfront, in particular, saw very steep increases during the year as the laws of supply and demand deftly governed prices.

Echoing the extreme price increases seen throughout the Eastside, Mercer Island's *Median Sale Price* shot up by a staggering 29% over the last year. It's worth noting, however, that this number was skewed upward by the unusually high number of luxury waterfront sales.

In 2021, 82% of all homes sold at or above their listed price. Those sold in the first 10 days on market closed for an average of 10% above their list price. On the other hand, homes on the market for 11-30 days sold for an average of 2% below their list price and homes on the market longer than 30 days sold for an average of 6% below their list price.

2022 looks to be another strong year for real estate. Windermere's chief economist, Matthew Gardner, predicts that interest rates will remain low, our COVID-impacted economy will see a nice bounce back in Q4 of 2022, and home price growth will continue (but at a slower, more sustainable rate than we saw in 2021).

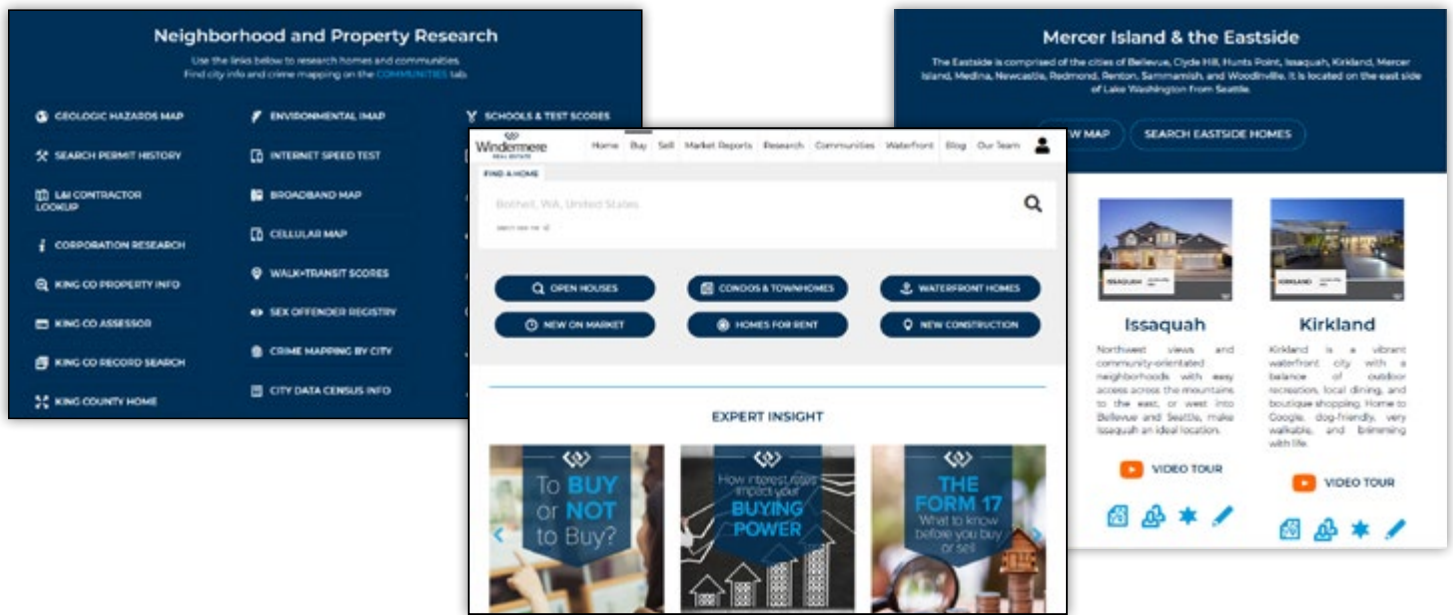


A savvy way to search HOMES & STATS ONLINE



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- **Market Reports.** Closely track market trends as they emerge in your neighborhood. Reports are available for 21 market areas in the Seattle and Eastside region.
- **Home Buying and Selling Advice.** Search for homes, find useful buying tips, and discover how to best position your home for sale.
- **Property and Neighborhoods Research.** Find community profiles, video tours, and crime info plus research homes, neighborhoods, schools, maps, and county records.



Windermere MERCER ISLAND

We earn the trust and loyalty of our brokers and clients by doing real estate exceptionally well. The leader in our market, we deliver client-focused service in an authentic, collaborative and transparent manner and with the unmatched knowledge and expertise that comes from decades of experience.

Centrally located on Mercer Island, our team of Realtors® serve Seattle, Mercer Island, and greater Eastside. Our neighborhood and community engagement goes beyond being avid supporters of Island and regional organizations and events—we are active neighbors and volunteers who enjoy making a difference in our world.

