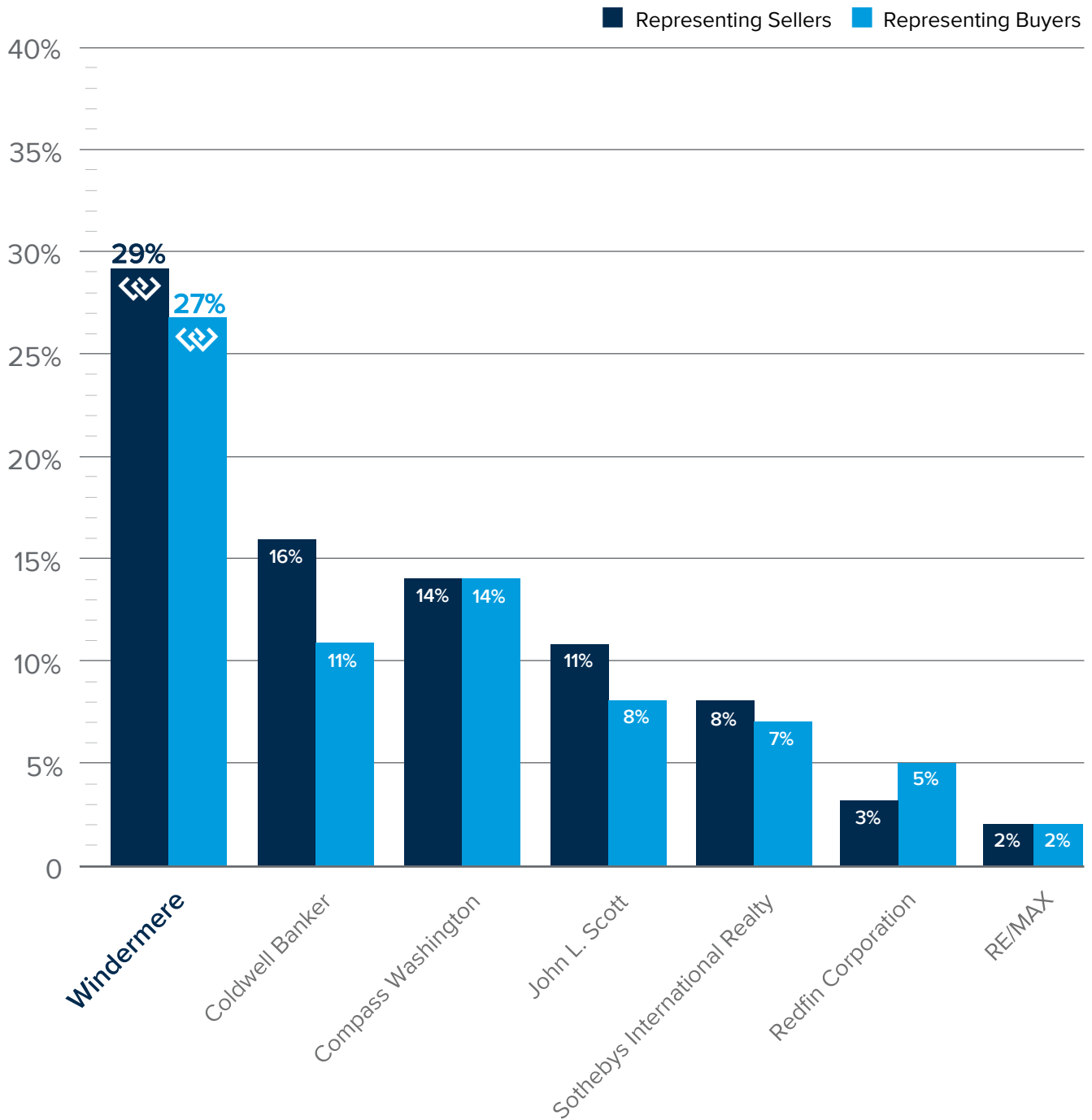


# 2020 Market Share By Transactions



## EASTSIDE: Area 510

Mercer Island



All companies with more than 2% market share of both sellers and buyers are shown. Graphs were created by Windermere using NWMLS data and TrendGraphix, but information was not verified or published by NWMLS. Data reflects all new and resale single-family residences and condominiums sold from 1/1/2020—12/31/2020 in area 510.

# 2020 MARKET SHARE BY TRANSACTIONS

AREA 510

Residential and Condominium

|               | REPRESENTING SELLERS          | # OF SALES | % OF MARKET SHARE |
|---------------|-------------------------------|------------|-------------------|
| 1             | <b>Windermere Real Estate</b> | <b>110</b> | <b>28.50%</b>     |
| 2             | Coldwell Banker               | 61         | 15.80%            |
| 3             | Compass Washington            | 53         | 13.73%            |
| 4             | John L. Scott                 | 44         | 11.40%            |
| 5             | Sothebys International Realty | 32         | 8.29%             |
| 6             | Redfin Corporation            | 11         | 2.85%             |
| 7             | RE/MAX                        | 8          | 2.07%             |
| 8             | Skyline                       | 6          | 1.55%             |
| 9T            | Condo Brokers                 | 4          | 1.04%             |
| 9T            | Engel & Voelkers              | 4          | 1.04%             |
| 9T            | Ewing and Clark               | 4          | 1.04%             |
|               | All Others                    | 49         | 12.69%            |
| <b>TOTALS</b> |                               | <b>386</b> | <b>100.00%</b>    |

|               | REPRESENTING BUYERS           | # OF SALES | % OF MARKET SHARE |
|---------------|-------------------------------|------------|-------------------|
| 1             | <b>Windermere Real Estate</b> | <b>106</b> | <b>27.46%</b>     |
| 2             | Compass Washington            | 54         | 13.99%            |
| 3             | Coldwell Banker               | 42         | 10.88%            |
| 4             | John L. Scott                 | 32         | 8.29%             |
| 5             | Sothebys International Realty | 27         | 6.99%             |
| 6             | Redfin Corporation            | 21         | 5.44%             |
| 7             | Keller Williams               | 11         | 2.85%             |
| 8             | Skyline                       | 10         | 2.59%             |
| 9             | RE/MAX                        | 9          | 2.33%             |
| 10T           | Agency One                    | 5          | 1.30%             |
| 10T           | Flyhomes                      | 5          | 1.30%             |
| 12T           | Engel & Voelkers              | 4          | 1.04%             |
| 12T           | RSVP Real Estate              | 4          | 1.04%             |
|               | All Others                    | 56         | 14.51%            |
| <b>TOTALS</b> |                               | <b>386</b> | <b>100.00%</b>    |

Data compiled by Windermere using NWMLS data and TrendGraphix, but information was not verified or published by NWMLS. Data reflects all new and resale single-family residences and condominiums sold from 1/1/20 - 12/31/20 in area 510.