

JULY 2020

MARKET REPORT

seattle & the eastside

A MONTHLY REPORT
on single family residential
real estate activity

WINDERMERE.MI.COM

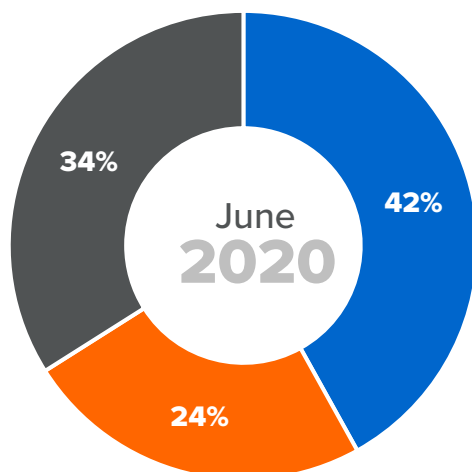

Windermere
REAL ESTATE

ALL SEATTLE HOMES

monthly update
July 2020

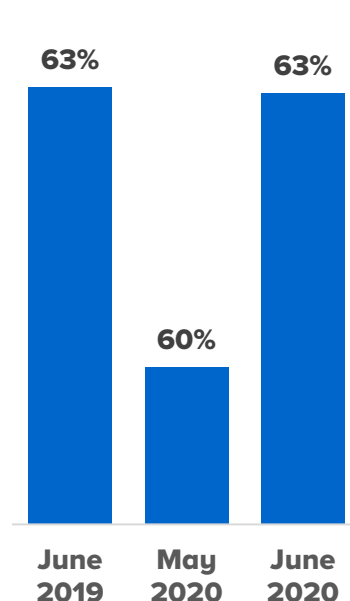
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	66%	936	1012	0.9 Months
May 2020	66%	916	828	1.1 Months
June 2019	66%	1370	690	2.0 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



24% Sold AT list price
42% Sold ABOVE list price
34% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	63%
11-30 DAYS	98%
% of Sales	20%
31+ DAYS	97%
% of Sales	17%

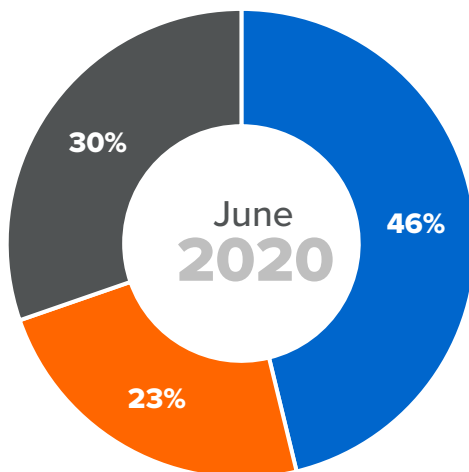
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$786,000	3.16%	18 Days
May 2020	\$749,000	3.23%	18 Days
June 2019	\$785,500	3.80%	29 Days

WEST SEATTLE

monthly update
July 2020

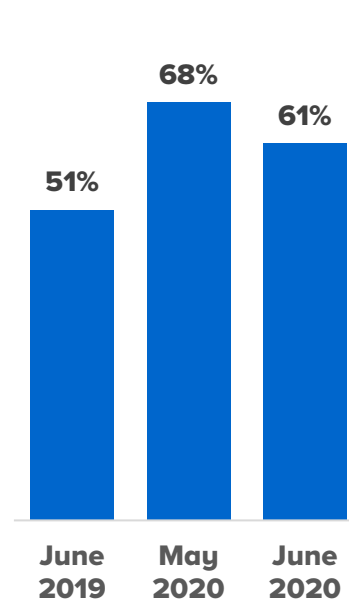
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	70%	199	196	1.0 Months
May 2020	70%	189	138	1.4 Months
June 2019	65%	277	205	1.4 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



23% Sold AT list price
46% Sold ABOVE list price
30% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	61%
11-30 DAYS	98%
% of Sales	20%
31+ DAYS	98%
% of Sales	19%

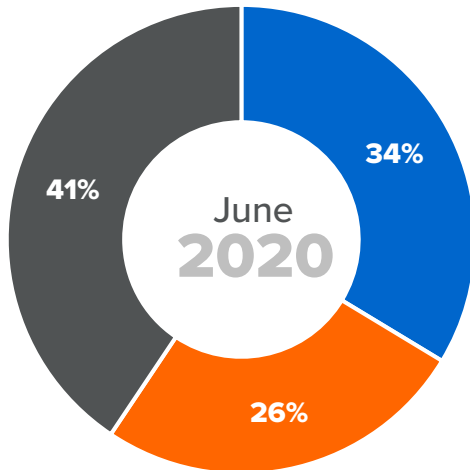
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$680,000	3.16%	17 Days
May 2020	\$652,500	3.23%	13 Days
June 2019	\$641,500	3.80%	22 Days

SOUTH SEATTLE

monthly update
July 2020

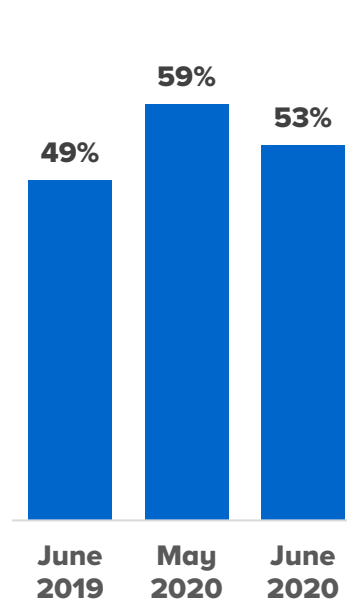
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	59%	133	124	1.1 Months
May 2020	64%	131	119	1.1 Months
June 2019	56%	246	119	2.1 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



26% Sold AT list price
34% Sold ABOVE list price
41% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	103%
% of Sales	53%
11-30 DAYS	98%
% of Sales	22%
31+ DAYS	96%
% of Sales	25%

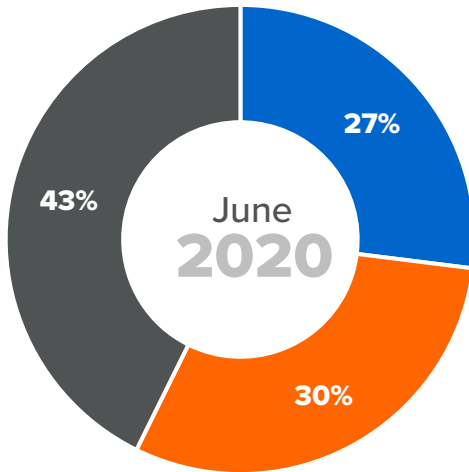
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$660,000	3.16%	29 Days
May 2020	\$657,795	3.23%	13 Days
June 2019	\$630,000	3.80%	27 Days

CENTRAL SEATTLE

monthly update
July 2020

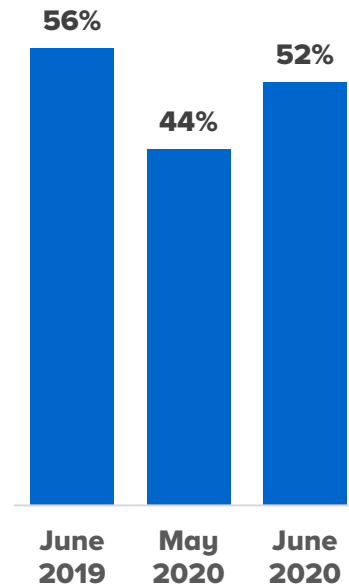
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	57%	138	119	1.2 Months
May 2020	65%	133	83	1.6 Months
June 2019	52%	208	92	2.3 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



30% Sold AT list price
27% Sold ABOVE list price
43% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	52%
11-30 DAYS	98%
% of Sales	22%
31+ DAYS	97%
% of Sales	26%

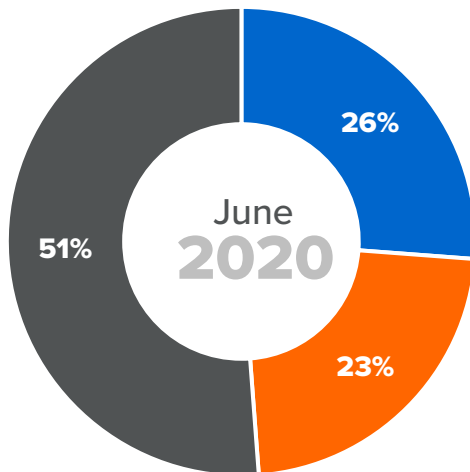
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,015,000	3.16%	22 Days
May 2020	\$935,500	3.23%	13 Days
June 2019	\$980,000	3.80%	24 Days

QUEEN ANNE-MAGNOLIA

monthly update
July 2020

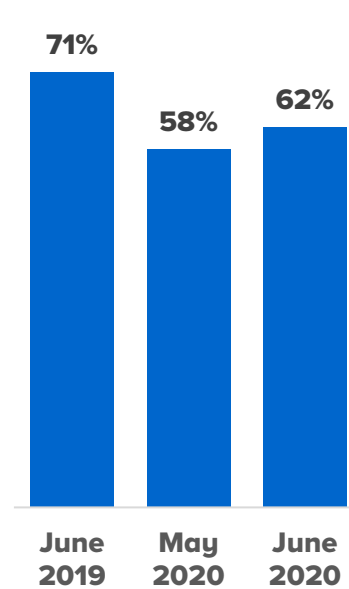
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	49%	102	95	1.1 Months
May 2020	58%	101	79	1.3 Months
June 2019	65%	178	74	2.4 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



23% Sold AT list price
26% Sold ABOVE list price
51% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	62%
11-30 DAYS	98%
% of Sales	23%
31+ DAYS	96%
% of Sales	15%

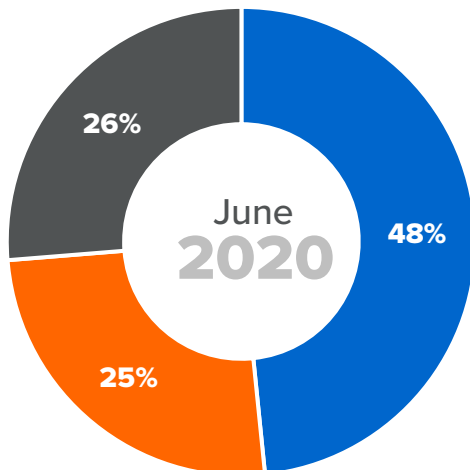
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,187,500	3.16%	21 Days
May 2020	\$1,214,500	3.23%	13 Days
June 2019	\$1,094,500	3.80%	15 Days

BALLARD-GREEN LAKE

monthly update
July 2020

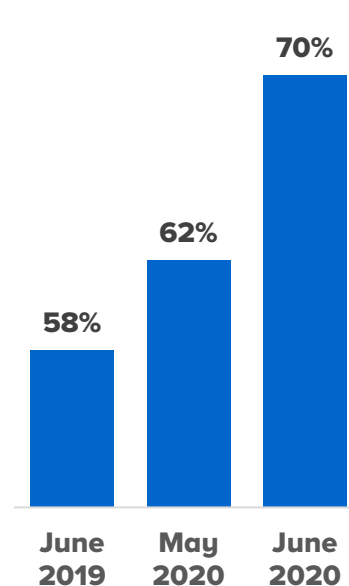
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	74%	196	237	0.8 Months
May 2020	69%	178	220	0.8 Months
June 2019	59%	325	210	1.5 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



25% Sold AT list price
48% Sold ABOVE list price
26% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	70%
11-30 DAYS	98%
% of Sales	18%
31+ DAYS	98%
% of Sales	13%

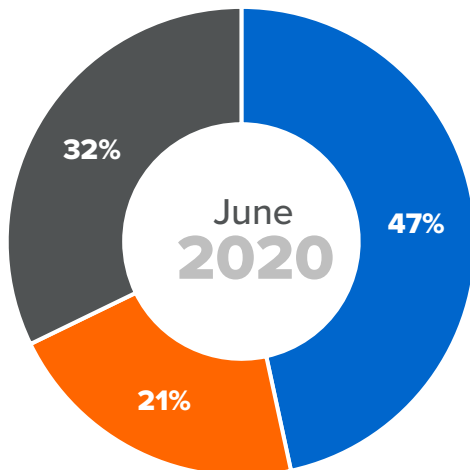
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$790,000	3.16%	14 Days
May 2020	\$755,000	3.23%	13 Days
June 2019	\$792,500	3.80%	16 Days

NORTH SEATTLE

monthly update
July 2020

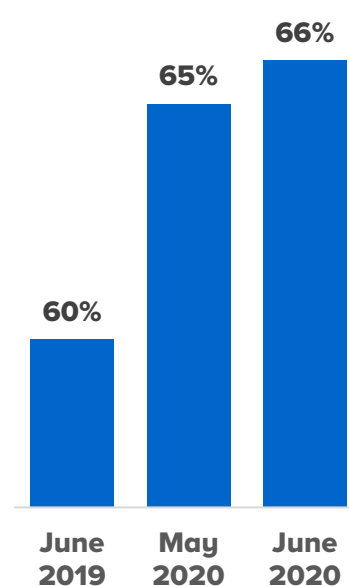
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	68%	103	137	0.8 Months
May 2020	62%	109	120	0.9 Months
June 2019	64%	202	147	1.4 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



21% Sold AT list price
47% Sold ABOVE list price
32% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	66%
11-30 DAYS	99%
% of Sales	20%
31+ DAYS	98%
% of Sales	14%

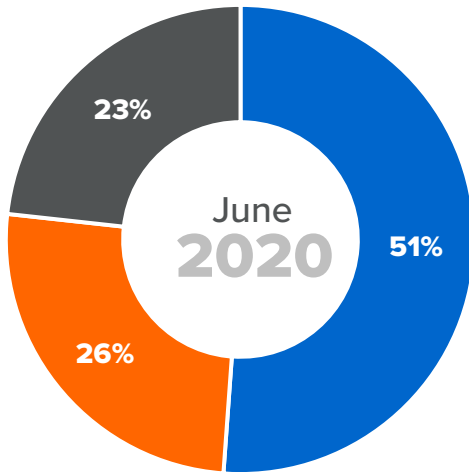
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$835,150	3.16%	17 Days
May 2020	\$834,880	3.23%	13 Days
June 2019	\$818,000	3.80%	14 Days

SHORELINE-RICHMOND BCH

monthly update
July 2020

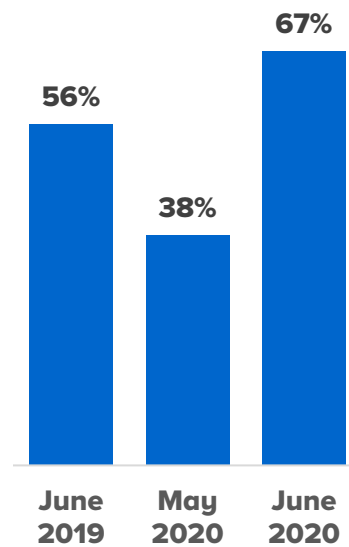
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	77%	35	54	0.6 Months
May 2020	53%	39	50	0.8 Months
June 2019	57%	97	50	1.9 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



26% Sold AT list price
51% Sold ABOVE list price
23% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	67%
11-30 DAYS	98%
% of Sales	21%
31+ DAYS	96%
% of Sales	12%

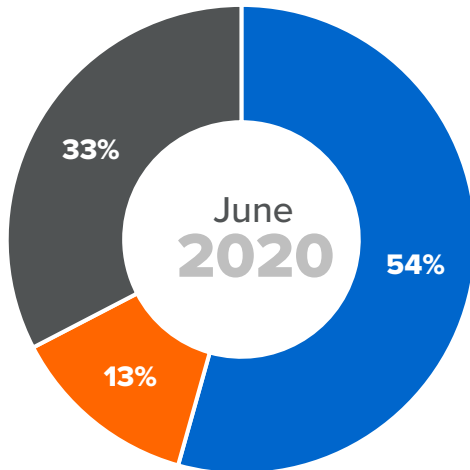
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$707,000	3.16%	12 Days
May 2020	\$644,900	3.23%	13 Days
June 2019	\$655,500	3.80%	22 Days

KENMORE-LK FOREST PK

monthly update
July 2020

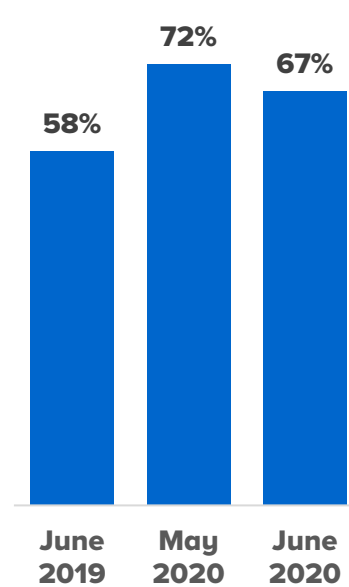
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	67%	30	50	0.6 Months
May 2020	81%	36	42	0.9 Months
June 2019	77%	100	66	1.5 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



13% Sold AT list price
54% Sold ABOVE list price
33% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	67%
11-30 DAYS	99%
% of Sales	20%
31+ DAYS	97%
% of Sales	13%

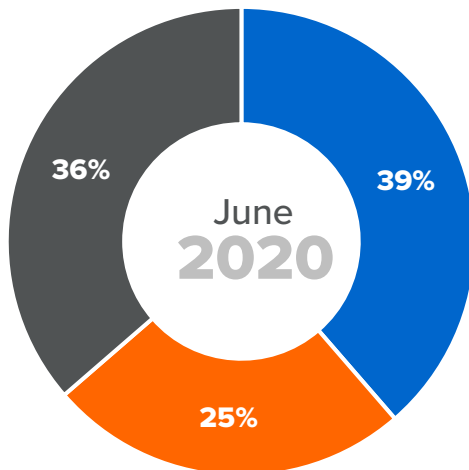
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$649,950	3.16%	18 Days
May 2020	\$621,750	3.23%	13 Days
June 2019	\$625,000	3.80%	17 Days

ALL EASTSIDE HOMES

monthly update
July 2020

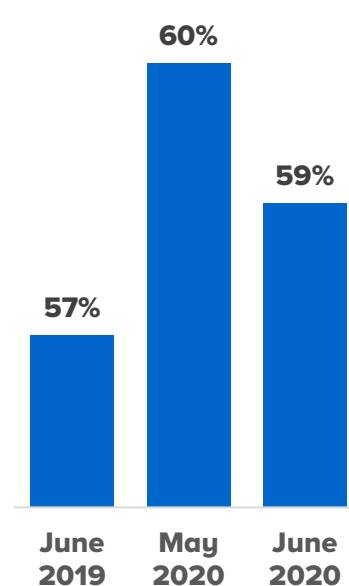
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	64%	834	873	1.0 Months
May 2020	61%	852	700	1.2 Months
June 2019	62%	1452	618	2.3 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



25% Sold AT list price
39% Sold ABOVE list price
36% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	103%
% of Sales	59%
11-30 DAYS	98%
% of Sales	19%
31+ DAYS	98%
% of Sales	22%

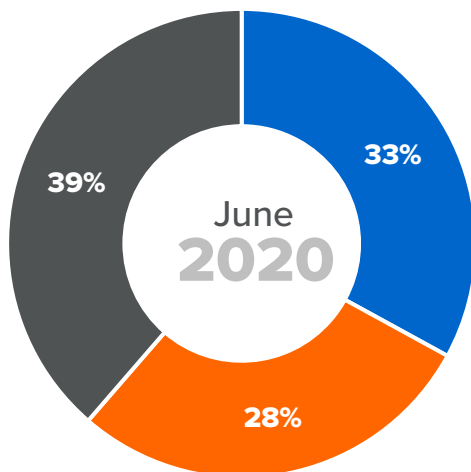
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,029,950	3.16%	25 Days
May 2020	\$941,250	3.23%	21 Days
June 2019	\$970,000	3.80%	35 Days

EASTSIDE SOUTH

monthly update
July 2020

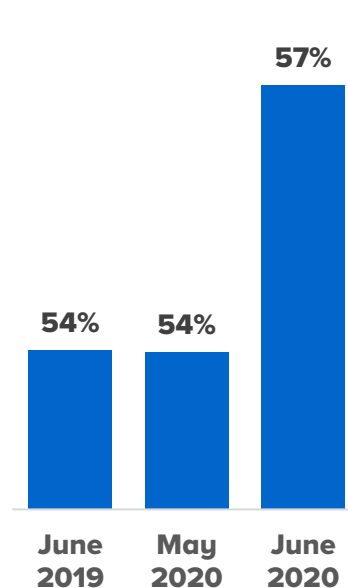
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	61%	115	122	0.9 Months
May 2020	48%	120	82	1.5 Months
June 2019	55%	203	103	2.0 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



28% Sold AT list price
33% Sold ABOVE list price
39% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



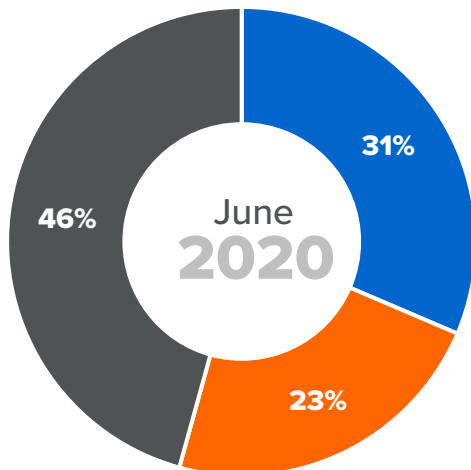
SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	57%
11-30 DAYS	98%
% of Sales	23%
31+ DAYS	97%
% of Sales	20%

	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$922,495	3.16%	23 Days
May 2020	\$1,025,000	3.23%	13 Days
June 2019	\$1,030,000	3.80%	25 Days

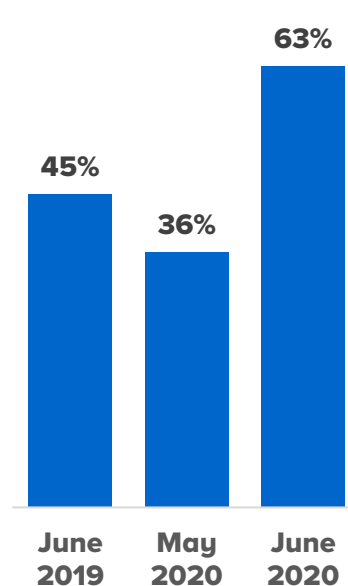
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	54%	63	35	1.8 Months
May 2020	36%	51	28	1.8 Months
June 2019	49%	94	19	4.9 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



23% Sold AT list price
31% Sold ABOVE list price
46% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	63%
11-30 DAYS	99%
% of Sales	9%
31+ DAYS	96%
% of Sales	29%

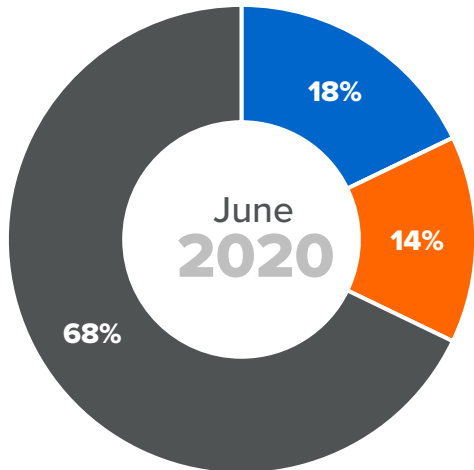
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,600,000	3.16%	27 Days
May 2020	\$1,600,000	3.23%	13 Days
June 2019	\$1,910,000	3.80%	48 Days

WEST BELLEVUE

monthly update
July 2020

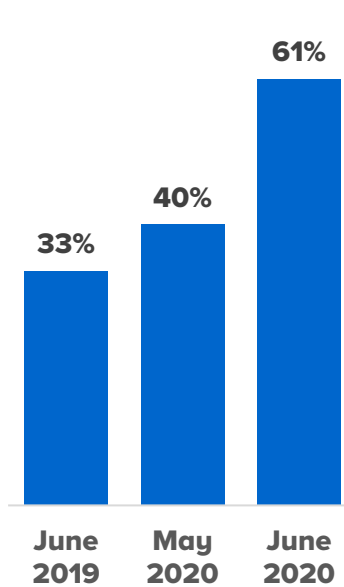
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	32%	88	24	3.7 Months
May 2020	20%	80	32	2.5 Months
June 2019	30%	147	34	4.3 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



14% Sold AT list price
18% Sold ABOVE list price
68% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	99%
% of Sales	61%
11-30 DAYS	94%
% of Sales	18%
31+ DAYS	96%
% of Sales	21%

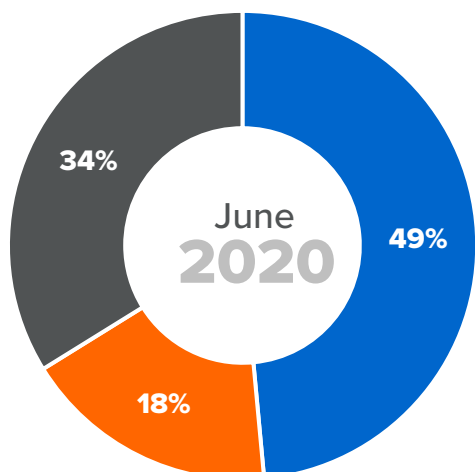
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$2,640,000	3.16%	25 Days
May 2020	\$2,349,500	3.23%	13 Days
June 2019	\$2,900,000	3.80%	38 Days

EAST BELLEVUE

monthly update
July 2020

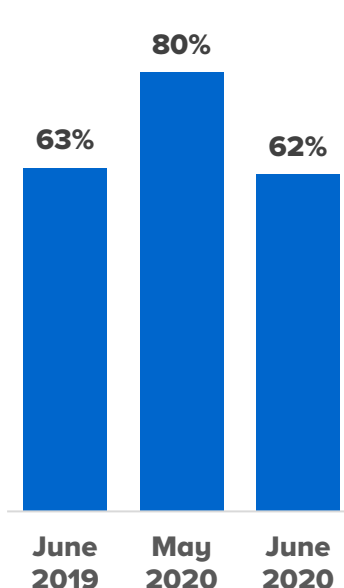
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	66%	72	81	0.9 Months
May 2020	78%	58	63	0.9 Months
June 2019	60%	124	80	1.6 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



18% Sold AT list price
49% Sold ABOVE list price
34% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	105%
% of Sales	62%
11-30 DAYS	99%
% of Sales	21%
31+ DAYS	97%
% of Sales	18%

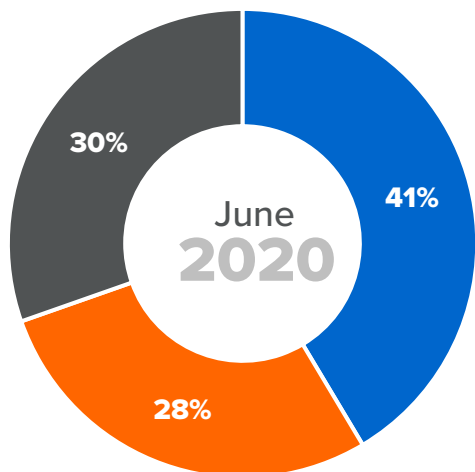
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,035,000	3.16%	27 Days
May 2020	\$975,000	3.23%	13 Days
June 2019	\$960,000	3.80%	18 Days

EAST LAKE SAMMAMISH

monthly update
July 2020

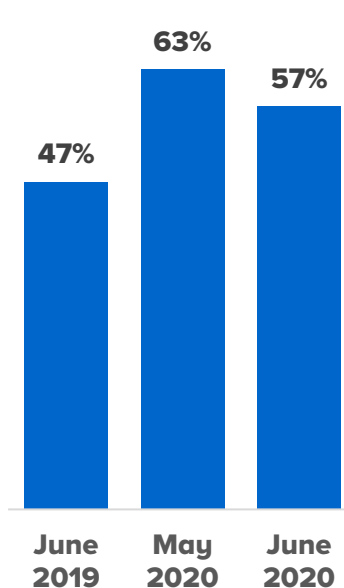
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	70%	176	236	0.7 Months
May 2020	68%	191	206	0.9 Months
June 2019	58%	452	225	2.0 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



28% Sold AT list price
41% Sold ABOVE list price
30% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	57%
11-30 DAYS	99%
% of Sales	19%
31+ DAYS	98%
% of Sales	23%

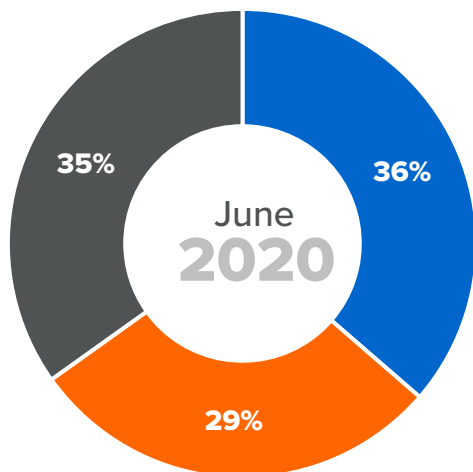
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$925,000	3.16%	29 Days
May 2020	\$870,000	3.23%	13 Days
June 2019	\$885,000	3.80%	36 Days

REDMOND-CARNATION

monthly update
July 2020

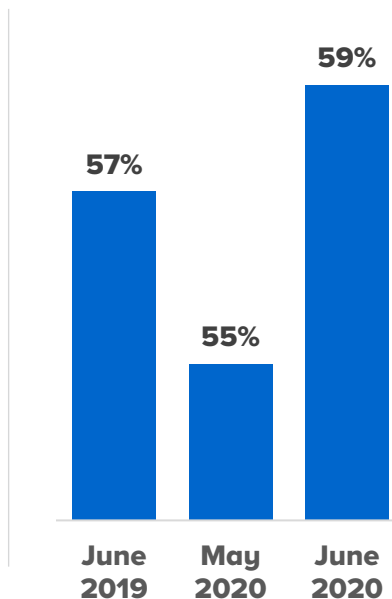
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	65%	60	79	0.8 Months
May 2020	52%	74	76	1.0 Months
June 2019	57%	119	75	1.6 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



29% Sold AT list price
36% Sold ABOVE list price
35% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	59%
11-30 DAYS	99%
% of Sales	11%
31+ DAYS	98%
% of Sales	30%

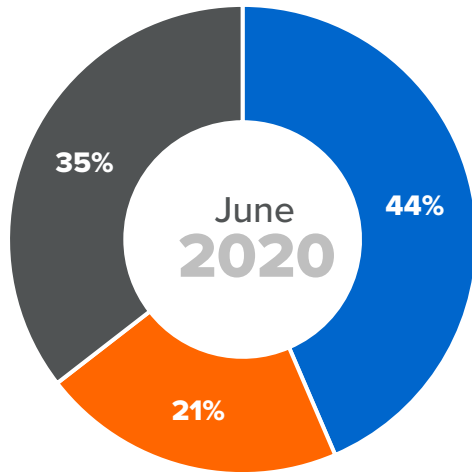
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$850,000	3.16%	21 Days
May 2020	\$970,000	3.23%	13 Days
June 2019	\$820,400	3.80%	17 Days

KIRKLAND-BRIDLE TRAILS

monthly update
July 2020

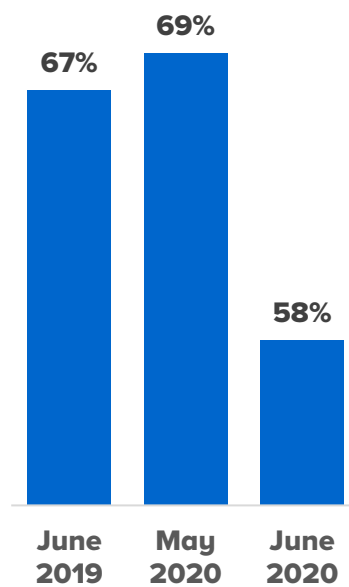
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	65%	106	92	1.2 Months
May 2020	60%	108	76	1.4 Months
June 2019	61%	165	76	2.2 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



21% Sold AT list price
44% Sold ABOVE list price
35% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	104%
% of Sales	58%
11-30 DAYS	98%
% of Sales	27%
31+ DAYS	98%
% of Sales	15%

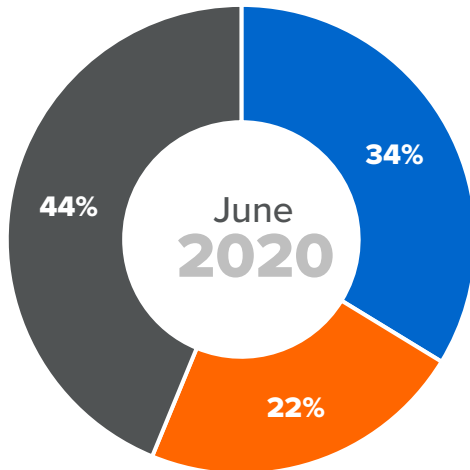
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$1,455,500	3.16%	19 Days
May 2020	\$1,260,000	3.23%	13 Days
June 2019	\$1,415,000	3.80%	14 Days

JUANITA-WOODINVILLE

monthly update
July 2020

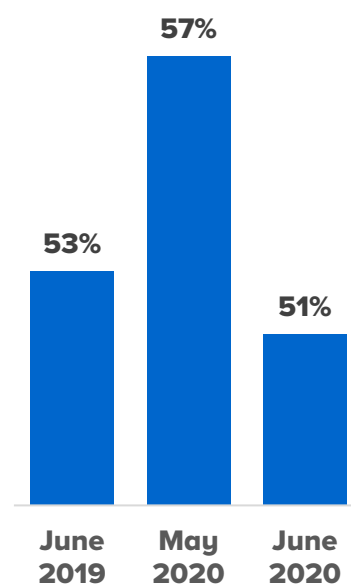
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	56%	154	204	0.8 Months
May 2020	62%	170	167	1.0 Months
June 2019	61%	331	197	1.7 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



22% Sold AT list price
34% Sold ABOVE list price
44% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	103%
% of Sales	51%
11-30 DAYS	98%
% of Sales	20%
31+ DAYS	98%
% of Sales	29%

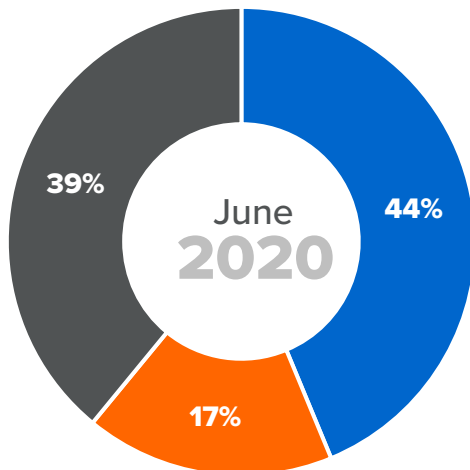
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$825,000	3.16%	26 Days
May 2020	\$830,000	3.23%	13 Days
June 2019	\$817,000	3.80%	34 Days

RENTON HIGHLANDS

monthly update
July 2020

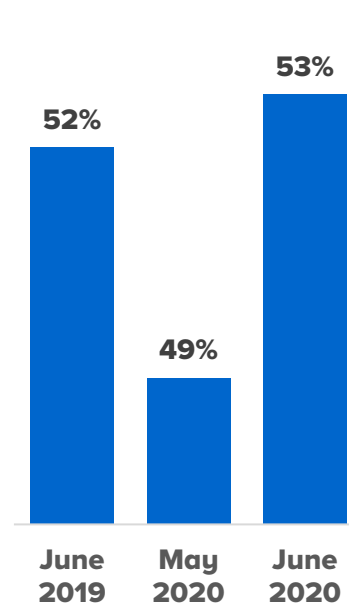
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	61%	59	107	0.6 Months
May 2020	65%	75	87	0.9 Months
June 2019	60%	149	89	1.7 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



17% Sold AT list price
44% Sold ABOVE list price
39% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	53%
11-30 DAYS	99%
% of Sales	22%
31+ DAYS	98%
% of Sales	25%

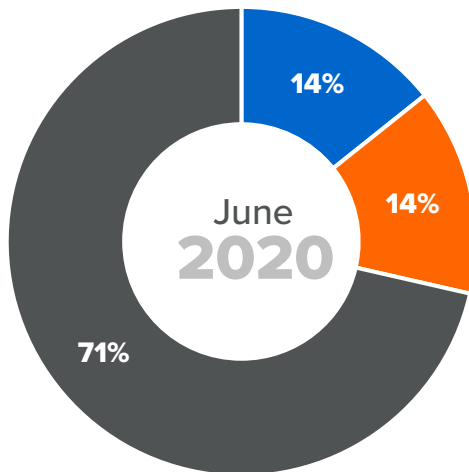
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$591,000	3.16%	20 Days
May 2020	\$555,000	3.23%	13 Days
June 2019	\$587,500	3.80%	37 Days

DOWNTOWN BELLEVUE CONDOS

monthly update
July 2020

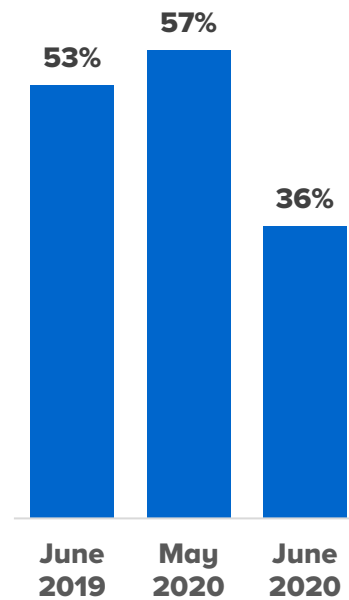
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	29%	47	19	2.5 Months
May 2020	57%	34	17	2.0 Months
June 2019	41%	43	20	2.2 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



14% Sold AT list price
14% Sold ABOVE list price
71% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	102%
% of Sales	36%
11-30 DAYS	96%
% of Sales	14%
31+ DAYS	96%
% of Sales	50%

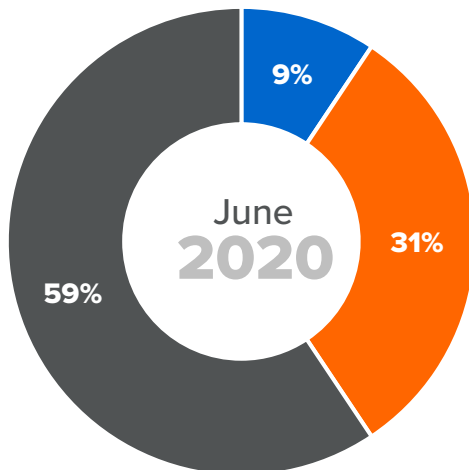
	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$792,500	3.16%	40 Days
May 2020	\$992,500	3.23%	13 Days
June 2019	\$840,000	3.80%	15 Days

DOWNTOWN SEATTLE CONDOS

monthly update
July 2020

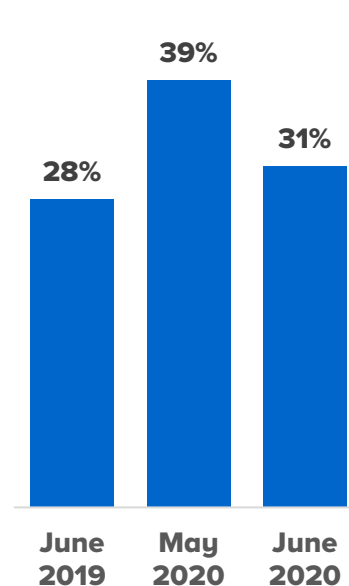
	PERCENTAGE OF SALES AT OR ABOVE LIST	MARKET ACTIVITY FOR SALE PENDING		MONTHS SUPPLY OF HOMES FOR SALE
June 2020	41%	232	46	5.0 Months
May 2020	52%	170	32	5.3 Months
June 2019	28%	226	53	4.3 Months

PERCENTAGE OF SALES AT, ABOVE AND BELOW THE LISTED PRICE



31% Sold AT list price
9% Sold ABOVE list price
59% Sold BELOW list price

% OF LISTINGS SOLD IN FIRST 10 DAYS



SALE PRICE BY DAYS ON MARKET

Days on Market	% of List Price
0-10 DAYS	99%
% of Sales	31%
11-30 DAYS	97%
% of Sales	34%
31+ DAYS	97%
% of Sales	31%

	MEDIAN SALE PRICE	INTEREST RATE 30 YEAR FIXED	AVERAGE DAYS ON MARKET BEFORE SALE
June 2020	\$678,750	3.16%	28 Days
May 2020	\$750,000	3.23%	13 Days
June 2019	\$632,500	3.80%	41 Days